



CUSTOMER PROFILE

ALBERT EINSTEIN LEADS THE PACK

Albert Einstein Healthcare Network is a leading hospital system in Philadelphia and Montgomery County, PA. A teaching hospital with over 600 primary care physicians and an additional 1,200 affiliated physicians, Albert Einstein is home to a diverse group of nearly 6,800 talented employees in total. Like every hospital, Albert Einstein is always looking for ways to do things better, more efficiently and more effectively.

PAYROLL DEDUCTION

The important work of saving lives and caring for the sick isn't possible without efficient systems. Albert Einstein felt the same strains that every hospital feels: How to save time while maintaining a strong revenue stream and increasing the quality of employees' lives. No easy task.

Einstein had taken a step towards these goals by introducing their own payroll deduction system. At the time, payroll deduction was making the transition from its status as a forward-thinking program to where it is today, a benefit that increasing numbers of hospitals use to attract and retain talented employees.

CARDBOARD CURRENCY

Albert Einstein's first attempt at payroll deduction used cardboard \$1 bills to make purchases. The bills were clumsy and cumbersome, and making purchases was just as slow as it was with cash.

Additionally, the payroll department had to spend upwards of an entire day each month counting the cardboard bills and adding up purchases by hand. The manual process was vulnerable to mistakes, and used much of the payroll department's valuable time.

QUICKCHARGE CLEANS UP

In May of 2006 Albert Einstein installed quickcharge, the payroll deduction software that allows employees to make purchases using their existing ID badges. Eliminating the cardboard bills, employees could simply swipe and quickly take advantage of their meal breaks.

"A primary goal of ours was to get our lines moving faster" says Peter Puodziunas, Director of Food and Nutrition at Einstein's facility at Elkins Park. "We didn't want people waiting in line to have a sandwich made, and then waiting in another line to pay for it."

Peter got exactly what he wanted. quickcharge sped employees through lines, maximizing the time they could spend enjoying their meal break. He heard good reviews left and right, many making comparisons to a well-known television commercial in which customers move quickly and joyfully through checkout lines until someone pays with cash and the smooth flow grinds to a halt.

Peter also saw a jolt in his revenue numbers. Boosting sales by 30%, quickcharge showed just what it could do. By providing a fast and easy way to purchase items, quickcharge



Albert Einstein Medical Center

**Albert Einstein
Healthcare Network**
Einstein

Business type:

Healthcare and teaching facility

Employees:

6,000 employees
600 doctors and specialists

Beds:

600

Interfaces to:

Lawson

Locations:

Albert Einstein Hospital - Philadelphia, PA
Einstein at Elkins Park - Elkins Park, PA
Einstein Center One - Philadelphia, PA
Germantown Community Health - Philadelphia, PA
Moss Rehab - Elkins Park, PA
Willowcrest - Philadelphia, PA



“Employees want quickcharge everywhere! It has been a satisfier and then some.”

Tom LaMonaca
Director of I/S Systems Development

encouraged employees to buy their meals on campus instead of at shops across the street.

BUILT ON QUICKCHARGE

quickcharge quickly became a staple at Elkins Park. So much so, that they completed a major remodel to accommodate more traffic. The fast line speeds made room for many more people, and the old cafeteria simply wasn't large enough to handle it all.

And it's no wonder. quickcharge is currently being used by 5,500 out of 6,000 employees. That means 92% of the employees at Albert Einstein are active participants.



ABOUT QUICKCHARGE

quickcharge is the innovative employee payroll deduction solution that enables employees to use their existing ID badges to make cash-free purchases at cafeterias, gift shops, vending machines, pharmacies and many other retail outlets.

Using this integrated solution, you can enhance the value of your workforce management system and provide an important service to your employees. quickcharge is easily integrated with an ever-growing number of time and attendance and payroll systems, such as Kronos.

Just ask Albert Einstein. The difference it's made has helped them to further solidify their reputation as a leader among healthcare systems. While you're at it, ask the payroll department what they're doing with all their extra time. quickcharge has brought their monthly reconciliation process down from a whole day to about 10 minutes.



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